

The following questions were submitted by interested parties regarding RFQ-DC-02-00210, Land Revitalization Real Estate Development Training Course

Answers are provided by the contracting officer.

### **QUESTION 1**

Can an employee of a large firm submit a quote as an individual and use its employer as a subcontractor.

### **ANSWER 1**

An individual may submit a quote as a small business. The individual can enter into a subcontract with a large business. A small business may subcontract to obtain additional expertise or logistical support or financial support.

The quote must submit a fixed price for each contract line item number (CLIN). In a fixed price procurement, the small business is not required to reveal the pricing mechanism between itself and the subcontractor. The Government only has privity of contract with the prime contractor, in this scenario, the individual. The small business is the entity responsible for contract performance.

The small business must demonstrate the financial capability to handle the contract. This could be done through a financial line of credit extended by a financial institution or some other entity, such as a large business acting as the subcontractor .

### **QUESTION 2**

Does a small business have to be certified with the Small Business Administration (SBA)?

### **ANSWER 2**

A small business does not have to be certified with the SBA. Small businesses self certify. For this procurement, the firm is considered small so long as it has not had an average sales revenue of greater than \$6 million for each of the past three years.

### **QUESTION 3**

Could you possibly email me (or provide me with a link to) "Offerors Representations and Certifications" that must be completed and submitted with the quotes. Also, if there is any other formal document that must accompany the submission, I would appreciate receiving a copy of that (or a link to it) as well.

### **ANSWER 3**

Offerors Representations and Certifications-Commercial (FAR 52.212.-3) can be downloaded from [www.arnet.gov/far](http://www.arnet.gov/far). Select current FAR, then select PDF format and print pages 1175 to 1180. The representations and certifications can be completed in pen and ink and submitted along with the quotation on August 1, 2002, 3:00 PM Eastern Standard Time.

#### **QUESTION 4**

The above referenced RFQ indicates a "Current response date" of July 22, 2002 and "Quotes are due date" of August 1, 2002. Could you tell us the due date of the proposal?

#### **ANSWER 4**

August 1, 2002.

#### **QUESTION 5**

In the RFQ referenced in the subject line, a "performance work statement" (PWS) is mentioned. Where may I obtain the PWS? It is not on the EPA OAM website that contains the sample course outline.

#### **ANSWER 5**

The use of PWS is referring to the entire requirement. There is no separate attachment.